

EKI Energy Services Limited announces Financial Results for Q1 FY24-25

Indore, July 23, 2024: EKI Energy Services Limited (EKI), a leading global developer and supplier of carbon credits, today announced its financial results for the first quarter of financial year 2024-25.

EKI's strategic entry into power trading has significantly boosted consolidated revenue, contributing Rs. 136.20 crore in Q1 FY24-25. The company is investing in decarbonisation initiatives, including cookstoves and bio-briquette production, and has launched an AI-powered ESG compliance platform, through its associate WOCE Solutions. EKI's partnership with FARI Solutions focuses on carbon credit processes, enhancing competitiveness and promoting sustainable practices ahead of COP29 in Azerbaijan. **Chairman Manish Dabkara** highlights the promising results and future growth potential, emphasizing EKI's commitment to a low-carbon, climate-resilient future.

Financial Highlights:

- Consolidated revenue of Rs. 178.21 crores, demonstrating a strategic shift towards diversified business segments.
- Power trading, a new venture for EKI, generated Rs 136.20 crore in revenue during the quarter.
- Strong cash flow, cash balance, and ample liquidity position the company for continued growth. **Generating Rs. 62 crores via Cashflow from Operations and current liquidity of Rs. 177.33 Crores on Company level and Rs. 208.85 crores on Group Level** invested in the form of fixed deposit & others.
- EKI has **clocked profit** in Q1 FY'25 while expecting the growth in turnover & margin in next quarter onwards.
- Expecting the issuance of carbon credits from the community-based projects in next quarter onwards which will have positive impact on turnover and margin in upcoming quarters.
- Company and its group companies are running business with "**NIL DEBT**" except vehicle loan

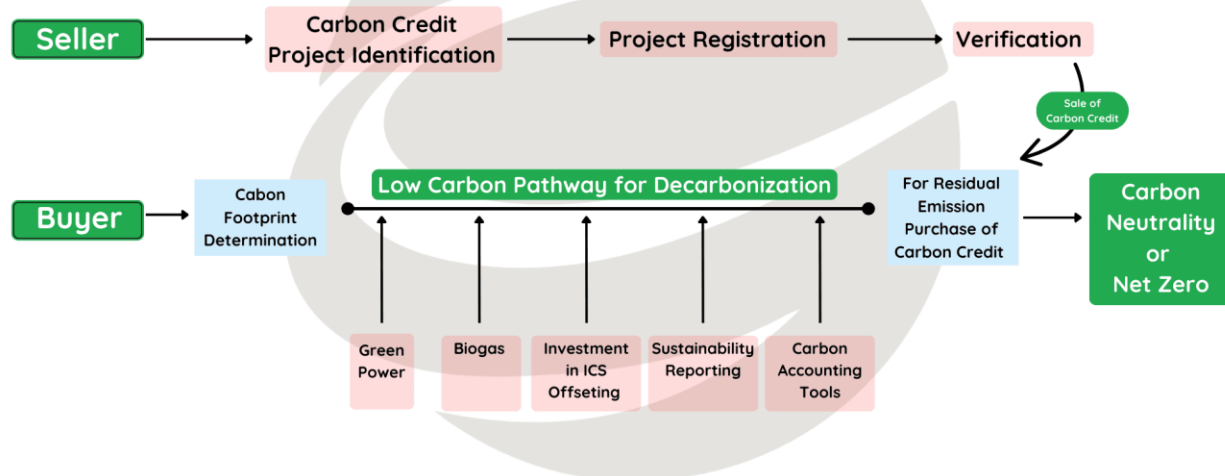
Particulars (Rs. in Crores)	Consolidated		
	Q1 FY'25	Q4 FY'24	FY'24
Revenues	178.21	77.88	263.39
Debt*	2.06	2.02	2.02
Liquid Investment	208.85	172.67	172.67

*No Working capital facility utilised by the company at group level

Decarbonization

Our most ambitious service is decarbonization. We are doing end-to-end decarbonization, for both sellers and buyers of carbon credits. For sellers, we provide carbon credit project identification, registration, and verification services. Meanwhile for buyers we help them in determining their carbon footprints and facilitate their journey on a low-carbon pathway with services like green power transition, biogas, ICS offsetting, sustainability reporting and other related services, among others. We also use advanced AI tools from our associate WOCE Solutions in easing the decarbonization journey of our clients to the goal of carbon neutrality for residual emissions.

Decarbonization Partner



Strategic expansion:

EKI's strategic entry into the power trading sector has proven to be a significant growth driver, with the segment contributing a substantial revenue of Rs 136.20 crore to the company's consolidated revenue in Q1 FY'25. The strong performance in this newly launched business vertical highlights EKI's ability to identify and capitalize on emerging market opportunities. The company's successful foray into power trading positions it for further expansion in the energy sector and reinforces its commitment to diversifying revenue streams. Chairman and Managing Director, EKI Energy Services Ltd., Manish Dabkara, said, "Q1 FY'25 marks a significant step forward in EKI's strategic expansion. Our entry into power trading has yielded promising results, contributing substantially to the quarter's revenue. We are confident that this new venture will be a key driver of future growth."

Investment Realization:

The company emphasized its long-term vision, highlighting continued investments in clean energy initiatives. EKI's investments in cookstoves (**Rs 104 crore at consolidated level**) have begun to generate revenue from previous quarter. We are confident that these strategic investments will contribute significantly to EKI's long-term success. Our recent achievement of registering and issuing the first improved biomass cookstove project under the VERRA's SD VSta standard (which is also Asia's first project in the category) will act as a catalyst to rapid gains and establishing our projects among those generating high-quality credits through clean cooking initiative.

Positive Progress in Clean Energy Initiatives:

EKI also reported positive developments in its bio-briquette production. The company's factory has effectively **supplied over 200 tonnes of bio-briquettes** already since April 2024, demonstrating the viability and potential of this clean energy solution and our potential of successfully diversifying our business.

Partnerships

We also announced our ground breaking partnership with FARI Solutions - a leader in blockchain R&D operating across North America, Europe, and Eurasia, including Azerbaijan. Under this agreement, EKI will serve as the strategic partner of FARI Solutions, overseeing all aspects of the carbon credit processes. This will encompass the conceptualization, documentation, verification, issuance, and trading of carbon credits. The strategic alliance is designed to enhance the competitiveness of both companies and stimulate business growth in Azerbaijan. This Memorandum of Understanding coincides with the upcoming COP29 climate conference in Baku, Azerbaijan, providing an opportunity for EKI and FARI Solutions to present innovative carbon credit management solutions. As Azerbaijan prepares to host global climate discussions, this collaboration serves as a model for other nations transitioning to greener futures. This partnership has the potential to drive significant global progress by promoting carbon credit initiatives and sustainable practices in Azerbaijan, thereby contributing to the objectives of COP29.

Innovations and Initiatives

WOCE Solutions Private Limited, an associate company of EKIESL has launched an innovative **AIpowered platform 'esgpro.ai'**, designed to empower domestic and foreign companies in navigating environmental, social, and governance (ESG) compliance and reporting.

Looking Ahead:

International integrity standards are enhancing credibility in voluntary carbon markets, benefiting established players in the market, like EKI. The Biden-Harris Administration's guidelines for high-integrity carbon markets further bolster transparency and accountability. The ICVCM's approval of high-integrity

Core Carbon Principles (CCPs) for 27 million carbon credits generated by projects tackling potent greenhouse gases exemplifies this progress, with additional categories under assessment.

India's detailed Carbon Credit Trading Scheme (CCTS) 2023, a major step towards its climate goals, is expected to create significant demand for carbon credits, potentially raising global carbon prices and incentivizing emission reductions. This framework will present new mitigation opportunities and drive innovation in clean technologies, benefiting both India and the global community. EKI's expertise in high-quality carbon offset projects positions us to support stakeholders through these advancements.

Our adoption of the Sustainable Finance Disclosure Regulation (SFDR) will enable access to European investors, aligning with our commitment to decarbonization and helping clients achieve net-zero goals.

EKI remains committed to its mission of building a low-carbon and climate-resilient future. The company's strong financial performance and strategic expansion position it for continued growth and leadership in the clean energy sector.

About EKI Energy Services Ltd.:

EKI Energy Services Ltd. is a leading Carbon Credit Developer & Supplier across the globe. It is the first ever company to list a Plastic Project from India with Verra - a global accreditation standard located in Washington, USA. Founded in 2008, the Bombay Stock Exchange (BSE) listed company has been passionately working towards rehabilitating the planet to a future of net-zero carbon emissions. EKI offers sustainable solutions for climate change and carbon offsets with global standards like CDM, VCS, Gold Standard, GCC, IREC, TIGR and others. With an aim to contribute to the development of a climate resilient global economy, the company offers strategic solutions to businesses and organizations globally to achieve their climate ambition. EKI offerings span across Carbon Credit/Asset Management, Carbon Credit Generation, Carbon Credit Supply, Carbon Credit Offsetting, Carbon Footprint Management, Sustainability Audits, as well as Carbon Neutrality and Climate Positive initiatives. The company is present in 16+ countries and has 3500+ customers across 40+ countries. As on date, EKI has supplied over 200+ million offsets. Visit our website to know more: <https://enkingint.org/>

For more details or to contact us, please reach out to cs@enkingint.org.

Cautionary Statement Regarding Forward-Looking Statements

This press release contains certain forward-looking statements within the meaning of applicable securities laws. These statements are based on the current beliefs, expectations, and assumptions of EKI Energy Services Ltd. (the "Company") management, and they involve inherent risks and uncertainties.

Words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "should," and similar expressions are intended to identify forward-looking statements. These statements are subject to a number of risks and uncertainties.



The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Investors are cautioned not to place undue reliance on these statements.